



Apex Profile
February 2020

INTRODUCTION TO APEX

- Proudly South African majority black owned company
- Partnership gives Apex access to a vast array of industry technologies, services and solutions
- Formed with the objective to create the next generation of black industrialists in the ICT space

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- B-BBEE scorecard optimisation through the contracting of Level 2 EME (76% Black Owned / 41% Black Women Owned / 32% Black Youth Owned) entity
 - B-BBEE level never drops below Level 2 in perpetuity
 - Ownership always at 51% Black Owned
 - QSE & Value Adding Supplier
 - Second and Third tier suppliers established and supported by Apex
 - Transformed entity, full resourced, capacitated and capable of delivering from day 1 through enabling entities

PRODUCT OFFERING & SERVICES

We pride ourselves on providing the products and services that our clients want.

We look to leading brands, like Sharp, HP, Lexmark, Kyocera, LG, Crestron, Cisco and VMware to deliver a diverse range of products that will suit our clients' differing needs.

Our product offering includes a full service Office Automation, Audio Visual ("AV"), Currency Technology and Enterprise Software solutions, and much more in the AV, Managed Print Services (MPS), Visual Display and ICT Products & Services space. We also offer hardware and software products, implementation solutions, and structured finance solutions through subsidiaries within the Group and trusted 3rd parties.

In addition to this, as an official Sharp importer we supply products from the Sharp Office Automation Range & Sharp Professional Displays and Sharp LED TVs. Apex is also a distributor of LG's full consumer electronics range. Apex is also a direct channel partner for leading global Currency Technology provider, G+D.



TRUSTED CLIENTS



STELLENBOSCH
STELLENBOSCH • PNIEL • FRANSCHHOEK
MUNISIPALITEIT • UMASIPALA • MUNICIPALITY



labour
Department:
Labour
REPUBLIC OF SOUTH AFRICA



the doj & cd
Department:
Justice and Constitutional Development
REPUBLIC OF SOUTH AFRICA



Mogale City
Local Municipality



tourvest
destination management



Investec



health
Department:
Health
REPUBLIC OF SOUTH AFRICA



BUSINESS ACHIEVEMENTS

We're renowned for our excellence, innovation, and reliability.

APEX, formerly Arriba Technologies (Pty) Ltd, started as the first Black Owned company to be granted non-exclusive, import and distribution rights for Sharp Office Automation products.

In 2009 we were included as a supplier on Government's Office Automation Solutions contract ("RT3") and during that period we delivered and installed in excess of 700 units with the distinguished record of meeting a 99% on-time delivery. All our clients enjoyed over 98% of 'up-time', even in the most remote areas of South Africa. In 2012, we were again included as a supplier on RT3, this time within the Colour Office category having supplied over 2,000 units.

In 2018 Apex was included on the latest RT3-2018 Transversal Contract, being awarded the highest number of approved devices (34) in all but 2 of 22 Categories spanning the Mono and Colour portfolios. Apex has successfully deployed over 1,000 units in the first 6 months of this Transversal Contract

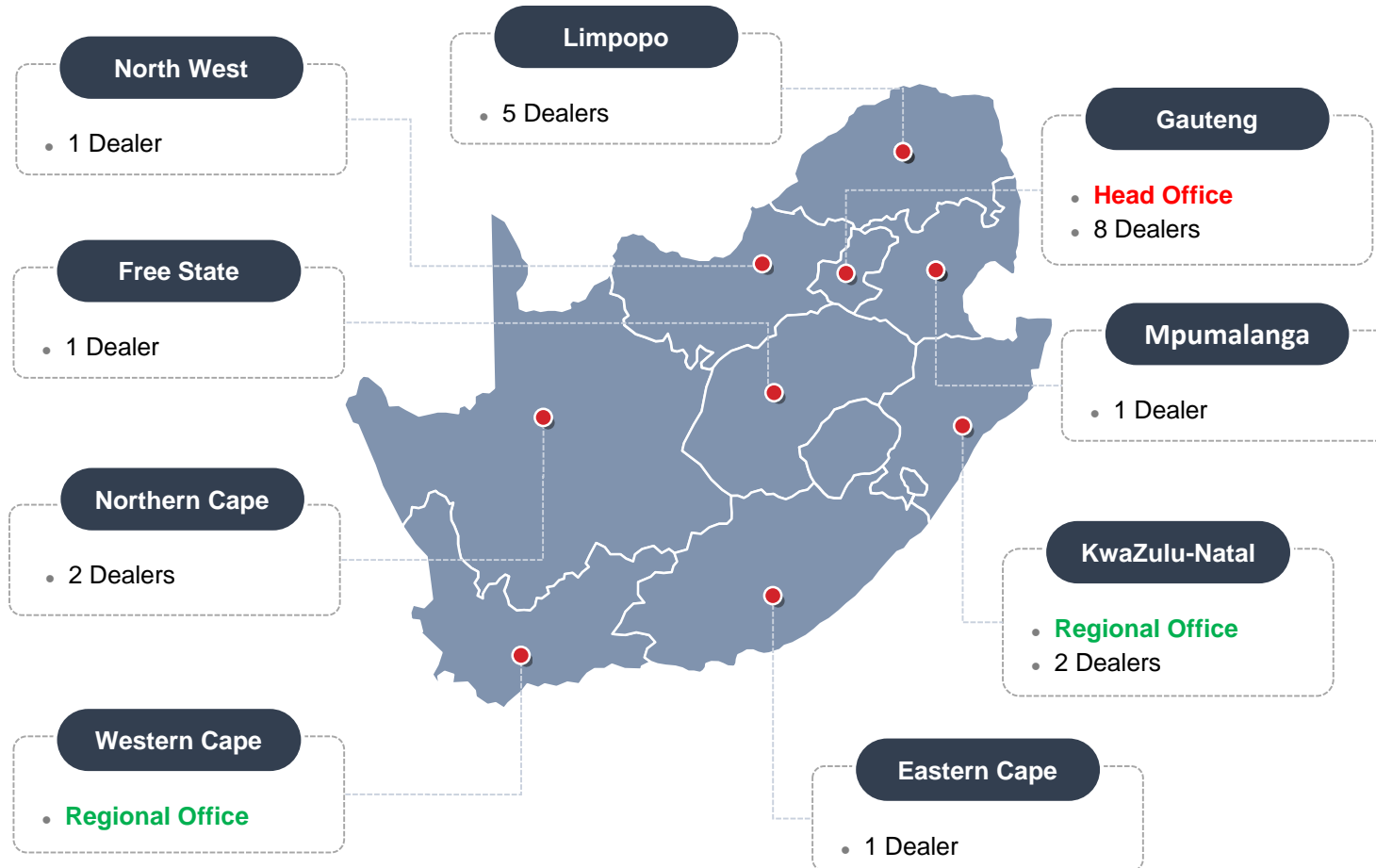
Other notable service contracts include:

- ACSA (Airports Company South Africa)
- Eskom
- Eurocopter
- U-Bank
- Mogale City Municipality
- Midvaal Municipality
- Stellenbosch Municipality
- Swellendam Municipality
- CPUT
- The Development Bank of South Africa

Alviva Holdings Limited is a 49% shareholder in Apex



APEX FOOTPRINT





- **Full Warehousing & Logistics function**
- **3 Regional Offices**
- **29 Dealers & Subcontractors**
- **60 Full time Employees**
- **R150m in Stock holding**



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